



**TWENTY REASONS
TO MOVE FROM
EXCEL TO CANDY
ESTIMATING
SOFTWARE**

The cost associated with the bidding process and winning of tenders is not insignificant, contractors must refine their internal processes to ensure best practice efficiencies that lead to a greater chance of winning projects. Many contractors still opt for spreadsheet platforms to perform their estimation calculations. Whilst this may seem like a cheaper option, the operational and productivity inefficiency losses far outweigh the perceived cost savings of the platform.

By moving to a dedicated, tailored estimating platform like Candy, your business will benefit from:

- Huge time savings in BOQ pricing
- Better Project Planning.
- Reduced human error and improved accuracy
Detailed bid analysis
- Powerful reporting capabilities

Not only does Candy offer a fully-fledged estimating module but includes other key modules to ensure streamlined processes pre, during and post tender.

HERE ARE 20 REASONS WHY A SWITCH FROM EXCEL SPREADSHEETS TO A MORE FIT-FOR-PURPOSE SOLUTION, WILL MASSIVELY BENEFIT YOUR CONSTRUCTION BUSINESS.

01 **Master Libraries:**

Created templates based on previous work gives you a head start on similar project types, thus saving you time and eliminating repetition.

02 **Speed of BOQ Pricing:**

Candy's bill import, master reference ability, sub-contract and Material adjudicator allows your business to optimise resources.

03 **Free Format Enabled Worksheets:**

Candy's worksheets let you input a clear explanation of your pricing, allowing others to understand the rate build up with ease.

04 **Improved Data Accuracy:**

Spreadsheets use manually entered and manipulated formulae that can cause major discrepancies without any warning or oversight.

05 **Minimises risk:**

No risk of formulas not being copied correctly.

06 **Easier Updating of Rates:**

Resource rates, Productivities, Factors etc. can easily be updated from a master file. No matter where a resource is used, a change to the rate.

07 **Manage Subcontractors & Suppliers with Ease:**

Compare sub-contractors, supplier rates and submissions, easily create packages from your Bill of Quantity, send out Requests for Quotations, maintain a subcontractor and supplier database and much more.

08 **Indirect Costs:**

Indirect costs are priced on a program, to add and adjust as your program is finalised.

09 Collaboration and Multi-user Functionality:

Candy opens the door for controlled collaboration with its multi-user functionality allowing for reduced tender deliver time.

10 Multiple Mark Ups:

Through Candy, you can enable multiple mark-ups of net rates by item, trade, page range or resource type. Local and foreign rate components can also be marked up separately for multi-currency bills.

11 Planning, Forecasting and Cashflow:

Candy's functionality enables you to generate a project forecast and cash flow analysis, allowing for a detailed understanding of cash requirements, based on predetermine inflow and outflow criteria.

12 Powerful Filtering, Sorting and Regrouping of Data:

Unlike Excel, filtering, sorting and regrouping of data is made easy, allowing you to locate and investigate information sources with simple one-click views.

13 A Single Interface Solution:

Candy combines its powerful features conveniently into a single, user-friendly interface, eliminating departmental silos and allowing you to work the way you think.

14 Alternative Tendering:

Allows the estimator to carry out all the pricing in one estimate while maintain up to eight different estimates in which different estimating alternatives can be considered.

15 Knowledge is Power:

Candy estimate is the source of all budget control processes.

16 Quick Analysis and Powerful Reporting:

Candy lets you generate multiple reports for bid finalisation, each tailored to the information required by the end-user. Detailed analysis is also provided through production, resource, manhour and wastage reporting capabilities.

17 Tender Finalisation:

Candy allows for the generation of up-to-date tender finalisation reports allowing management to make informed decisions and last-minute changes with confidence. .

18 Data Auditing:

Candy allows for complete access to bidding information, for accurate auditing.

19 Fit for All:

Based on best business practices and processes, versatile and scalable, Candy can be used by small, medium & large entities.

20 Industry Specific:

Candy is designed by estimators, for estimators and trusted by users in over 80 countries worldwide as their go-to solution.

Whilst utilisation of spreadsheet platforms may appear to be the most common approach to project planning and estimation, the operational time losses caused through inefficiencies and data inaccuracy render them obsolete by comparison.

Through the implementation of Candy, not only will you benefit from the 20 reasons discussed above, but you will also benefit from over 40 years of experience, research and development by the industry's leading experts. Candy was built by contractors for contractors to ensure efficiency, projection, planning, delivery and accuracy throughout the construction project lifecycle.



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